



# STRATA CONSULTING

SOLUTIONS AUSTRALIA

## COMPANY PROFILE

# WHO WE ARE

Strata Consulting Solutions Australia (SCSA) provides specialist consulting services to the strata industry. Our team specialises in seamless project coordination, asset & maintenance management, building reports & audits, defect management & sustainability with the aim to enhance the value of our clients property & achieve cost-effective solutions.

From our 15 years experience in the Strata Industry, we have identified that our clients need an independent voice to act in their best interests to navigate the complex industry requirements & achieve results:

- ✔ Provide Cost-Effective Solutions
- ✔ Save Owners Corporations, Strata Managers & Building/Facilities Managers Valuable Time
- ✔ Identify & Resolve Issues Promptly
- ✔ Provide Clear Advice, Recommendations & Guidance in an Easy-to-Read Format
- ✔ Work with other Specialists & Experts
- ✔ Ensure Compliance with Regulations
- ✔ Prepare for the Future



# WHAT WE DO

SCSA specialises in providing Consulting Solutions to the Strata Industry, catering to buildings of all sizes, whether they have Building Managers or not. Our dedicated team of professionals offers a range of services aimed at enhancing the efficiency and value of strata properties:

## **PROJECT COORDINATION:**

Our Project Coordination services encompass the seamless management of various projects from concept to completion for projects such as:

- ✔ Capital Works
- ✔ Remedial Works
- ✔ Building Upgrades & Refurbishments

From concept to completion, we ensure a smooth and efficient process, keeping projects on schedule and within budget.

## **ASSET & MAINTENANCE MANAGEMENT:**

SCSA specialises in optimising our clients property & assets for longevity & value through comprehensive plans such as:

- ✔ Asset Registers
- ✔ Asset Management Plans
- ✔ Maintenance Schedules
- ✔ Budget Preparation and Cost Analysis

# WHAT WE DO

## BUILDING REPORTS & AUDITS:

We offer a range of detailed reports and audits, including:

- ✔ Building Condition Reports
- ✔ Building Improvement Plans
- ✔ Observation Reports

These assessments provide valuable insights for informed decision-making and proactive maintenance strategies.

## DEFECT MANAGEMENT:

Our Defect Management services encompasses:

- ✔ Defect Inspections
- ✔ Contractor Management
- ✔ Compilation of Defect Registers
- ✔ Project Coordination

We provide swift and effective solutions to address defects, ensuring peace of mind and prompt resolution.

## SUSTAINABILITY:

SCSA is committed to sustainability in the strata industry. Our services include:

- ✔ Energy Audits & Upgrades
- ✔ Building Plant Equipment & Infrastructure Upgrades
- ✔ Lighting Upgrades
- ✔ Waste Management
- ✔ Electric Vehicle (EV) Solutions
- ✔ Building Upgrades, Improvements & Processes
- ✔ Solar Projects
- ✔ Water Consumption

We help Owners Corporations incorporate eco-friendly practices for a greener future and cost-saving initiatives.



# OUR EXPERIENCE

Strata Consulting Solutions Australia (SCSA) have worked on many different projects, with a variety of clients across several strata buildings of all sizes.



## GLADESVILLE, NSW

Type: Residential Development,  
80 lots

Service: Project Coordination

Project: Pool Area/Gazebo  
Upgrade & DA Submission

Budget: \$750k



## PYRMONT, NSW

Type: Mixed-Use Development,  
255 lots

Service: Project Coordination

Project: Fire Order Rectification

Budget: \$1.2m



## LANE COVE, NSW

Type: Residential Development,  
80 lots

Service: Project Coordination

Project: Defect Rectification  
Sustainability Upgrade

Budget: \$180k



## MASCOT, NSW

Type: Mixed-Use Development,  
330 lots

Service: Project Coordination

Project: External Facade  
Remediation & External

& Internal Painting

Budget: \$2.9m



## NEWTOWN, NSW

Type: Commercial Development,  
25 lots

Service: Project Coordination

Project: Mechanical Ventilation  
Replacement Sustainability

Upgrade

Budget: \$1.5m



## SURRY HILLS, NSW

Type: Mixed-Use Development,  
75 lots

Service: Project Coordination

Project: Roof Replacement

Budget: \$1.1m



## STANMORE, NSW

Type: Mixed-Use Development,  
25 lots

Service: Project Coordination

Project: Building Upgrades &  
Repairs

External & Internal Painting

Sustainability Upgrade

Budget: \$60k



## SYDNEY CBD, NSW

Type: Commercial Development,  
25 lots

Service: Project Coordination

Project: Lift Modernization (2x) &  
Lobby Refurbishment/Upgrade

Budget: \$750k

# OUR PURPOSE

Our mission is to be the leading provider of specialist consulting solutions to the strata industry.

We are dedicated to empowering property owners, strata committees, strata managers, building and facility managers, as well as developers and builders by offering expert guidance and hands-on support throughout the lifecycle of their projects. Our team of specialists have a deep understanding of the complex and ever-evolving strata industry and are passionate about delivering tailored consulting services that cater to the unique needs of each client.

One of our core principles is to identify cost-effective solutions for our clients. We understand the significance of financial prudence, and as such, we strive to deliver impactful outcomes without compromising on quality. Our expertise in cost optimisation allows us to propose viable and sustainable solutions that maximise value for all stakeholders.

At Strata Consulting Solutions Australia, integrity, transparency, and a client-centric approach are the pillars of our service. By collaborating closely with our clients, we build strong, lasting relationships that lead to shared success and mutual growth.

# OUR VISION

Our vision is to revolutionise the strata industry by becoming the most trusted and sought-after consultancy partner for project coordination, asset management, and value enhancement.

By continuously identifying cost-effective solutions and employing cutting-edge strategies, we aspire to set new standards of excellence and innovation, prompt resolution of issues, fostering sustainable growth and prosperity for all stakeholders.

Our unwavering commitment to integrity, transparency, and client-centricity drives us to create a future where strata living reaches its full potential.

# OUR CULTURE AND VALUES

Strata Consulting Solutions Australia is agile and energetic. We are constantly adapting to our ever-evolving industry, and we do so with a sense of enthusiasm and drive. Our team is passionate about delivering exceptional results to our clients, who are our number one priority, and we take pride in formulating innovative solutions to meet their unique needs.

With an appreciation for clear and effective communication, we keep our clients up-to-date every step of the way. Our company culture is one of constant improvement, and we are always striving to be the best in the industry.

We are committed to maintaining a culture of integrity, transparency, and accountability. We believe that honesty, trust, and ethical behaviour are essential for building strong relationships with our clients, partners, and employees, and we hold ourselves to the highest standards of professionalism.

At Strata Consulting Solutions Australia, our values reflect our commitment to excellence and client satisfaction. We promote a supportive and fun culture that fosters a sense of family, both within our team and in our external relationships. Going above and beyond is our standard, and we take the time to sit down and truly get to know our clients.

# OUR PRINCIPLES

- ✔ **Client-Centric Approach & Collaboration:** Our core principle is to always put our clients' needs first. We are dedicated to understanding their unique requirements and providing tailored solutions to meet their specific needs. We value teamwork and collaboration, both internally and with our clients.
- ✔ **Transparency and Accountability:** We believe in complete transparency in our actions and processes. Our clients can trust us to act in their best interests, to be open and candid in our communication while keeping them informed at every step.
- ✔ **Best Practise & Compliance:** We adhere to the highest standards and are committed to ensuring that all our practices and operations comply with relevant regulations. Integrity is at the heart of everything we do.
- ✔ **Professionalism and Expertise:** Our team consists of experienced professionals. We continually invest in our team's education and development and we leverage innovative technologies to ensure we provide the highest level of service and expertise to our clients.
- ✔ **Community and Sustainability:** We believe in fostering strong, sustainable communities. We promote environmentally responsible practices within strata properties and actively engage in initiatives that enhance the well-being of the communities we serve.





# OUR TEAM

At Strata Consulting Solutions Australia, we pride ourselves on our ability to attract and retain the best professionals the industry has to offer.

Our personnel are highly experienced, knowledgeable and motivated professionals with over 15 years experience in the industry. The team regularly undergoes training to ensure they follow our structured systems and approaches, are abreast of current and emerging industry trends, and are committed to keeping our client's best interests at heart. SCSA personnel are trained to think outside the box, to put themselves in our client's shoes, and to leave them feeling refreshed after every interaction with us.

Anyone joining the SCSA team brings with them relevant experiences and extensive backgrounds in areas such as:

- ✔ Project Coordination & Management
- ✔ Construction
- ✔ Trades & Services
- ✔ Asset Management
- ✔ Building & Facilities Management
- ✔ Strata Management
- ✔ Property Management & Real Estate
- ✔ Customer Service & Hospitality

We undergo a thorough hiring process to ensure the skill and knowledge of the industry's highest performers is passed on to our clients for their benefit.

# MANAGEMENT STYLE

**COLLABORATIVE. TRANSPARENT. INNOVATIVE.**

At Strata Consulting Solutions Australia, we adopt a client-focused and results-driven management style. At the core of our approach is a deep commitment to understanding our clients' unique needs, challenges, and goals. We prioritise open and transparent communication to build strong partnerships & achieve great results. Our team of experts brings a wealth of industry knowledge and experience, which we leverage to provide customised solutions. Our goal is not just to deliver recommendations but to empower our clients with actionable strategies that drive tangible and sustainable outcomes. We are dedicated to continuous improvement, staying up-to-date with the latest industry trends, and adapting our methodologies to deliver maximum value to our clients.

# PARTNERS

## WE PARTNER WITH GREAT PEOPLE

Our collaborative approach means we view our clients and partners as family. We are proud members of many industry-leading organisations that aim to increase the quality of strata industry providers, while also contributing to the industry. Our relationships are long-term and we value each interaction with our partners, which include:

- Owners Corporations & Strata Committees
- Strata Managers
- Building & Facilities Managers
- Developers
- Builders, Contractors & Specialist Trades
- Engineers, Project Managers & Specialist Consultants
- Residential, Commercial, Retail & Hospitality Sectors



# CONTACT

Contact Strata Consulting Solutions Australia today to discover the difference we can make.



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